

SAMOTER-VERONAFIERE OUTLOOK**FOREIGN TRADE MONITOR****Italian exports by sector and destination geographical area
(in €)****MONTHLY REPORT - NOVEMBER 2016**

CONSTRUCTION MACHINERY	JAN-AUG 2015	JAN-AUG 2016	Var. %
EARTH-MOVING MACHINERY AND EQUIPMENT			
Western Europe	324.956.644	343.281.599	5,6%
Central-Eastern Europe and Turkey	74.514.268	74.468.040	-0,1%
Russia	12.384.650	8.570.885	-30,8%
Others, Europe	1.807.699	2.098.480	16,1%
Middle East	53.022.327	28.672.869	-45,9%
China	24.602.875	21.881.460	-11,1%
India	1.250.615	836.663	-33,1%
Others, Asia	21.336.067	33.652.108	57,7%
North America	50.807.085	51.647.996	1,7%
Central and South America	34.674.898	27.517.426	-20,6%
North Africa	33.633.456	31.375.987	-6,7%
Others, Africa	25.190.180	26.409.582	4,8%
Oceania and other territories	8.087.687	8.056.491	-0,4%
Total	666.268.451	658.469.586	-1,2%
ROAD BUILDING MACHINERY			
Western Europe	6.820.303	7.247.919	6,3%
Central-Eastern Europe and Turkey	18.450.475	17.805.790	-3,5%
Russia	4.052.509	5.206.999	28,5%
Others, Europe	10.396	1.900.800	18.184,0%
Middle East	12.202.605	5.227.176	-57,2%
China	934.072	1.477.341	58,2%
India	1.203.029	159.401	-86,8%
Others, Asia	330.458	767.280	132,2%
North America	403.289	16.749.213	4.053,2%
Central and South America	750.767	2.400.239	219,7%
North Africa	23.685.999	10.733.816	-54,7%
Others, Africa	3.267.302	2.113.328	-35,3%
Oceania and other territories	1.863.256	384.909	-79,3%
Total	73.974.460	72.174.211	-2,4%

CONCRETE MACHINERY			
Western Europe	57.581.301	66.493.388	15,5%
Central-Eastern Europe and Turkey	30.646.199	23.723.143	-22,6%
Russia	7.027.470	3.168.034	-54,9%
Others, Europe	135.219	1.008.126	645,6%
Middle East	35.793.480	20.868.589	-41,7%
China	134.285	430.751	220,8%
India	667.583	482.120	-27,8%
Others, Asia	8.367.889	5.652.966	-32,4%
North America	4.244.427	3.635.395	-14,3%
Central and South America	13.926.981	16.704.103	19,9%
North Africa	38.712.965	32.229.500	-16,7%
Others, Africa	16.438.026	12.793.135	-22,2%
Oceania and other territories	3.579.051	3.394.036	-5,2%
Total	217.254.876	190.583.286	-12,3%
TOWER CRANES			
Western Europe	61.554.436	76.729.405	24,7%
Central-Eastern Europe and Turkey	13.191.046	9.518.496	-27,8%
Russia	362.000	0	-100,0%
Others, Europe	905.486	1.365.740	50,8%
Middle East	14.504.593	10.448.971	-28,0%
China	9.817.982	4.239.539	-56,8%
India	4.300.778	2.222.525	-48,3%
Others, Asia	11.836.733	5.476.809	-53,7%
North America	10.829.086	19.754.021	82,4%
Central and South America	4.227.262	1.198.006	-71,7%
North Africa	4.369.127	8.074.354	84,8%
Others, Africa	2.871.612	1.892.004	-34,1%
Oceania and other territories	5.147.841	4.268.468	-17,1%
Total	143.917.982	145.188.338	0,9%
AGGREGATE PREPARATION MACHINERY			
Western Europe	92.880.020	98.579.421	6,1%
Central-Eastern Europe and Turkey	32.350.140	33.451.212	3,4%
Russia	7.704.912	7.122.550	-7,6%
Others, Europe	800.217	446.394	-44,2%
Middle East	24.226.575	18.266.399	-24,6%
China	11.536.793	6.419.201	-44,4%
India	5.934.330	4.151.430	-30,0%
Others, Asia	25.670.580	20.896.705	-18,6%
North America	34.160.210	31.949.814	-6,5%
Central and South America	20.337.667	20.498.876	0,8%
North Africa	24.705.214	18.817.606	-23,8%
Others, Africa	7.498.695	7.034.843	-6,2%
Oceania and other territories	6.330.834	4.996.612	-21,1%
Total	294.136.187	272.631.063	-7,3%

DRILLING & TUNNELING MACHINERY			
Western Europe	61.711.662	55.480.860	-10,1%
Central-Eastern Europe and Turkey	15.459.373	30.792.162	99,2%
Russia	6.163.050	3.829.127	-37,9%
Others, Europe	10.558	52.964	401,6%
Middle East	24.796.728	12.087.107	-51,3%
China	874.533	2.329.666	166,4%
India	3.914.530	14.699.071	275,5%
Others, Asia	24.568.651	12.930.626	-47,4%
North America	61.439.369	55.686.889	-9,4%
Central and South America	20.818.797	13.840.001	-33,5%
North Africa	9.188.730	131.352.956	1.329,5%
Others, Africa	7.119.885	4.503.701	-36,7%
Oceania and other territories	8.870.211	7.612.207	-14,2%
Total	244.936.077	345.197.337	40,9%
TOTAL COSTRUCTION MACHINERY			
Western Europe	605.504.366	647.812.592	7,0%
Central-Eastern Europe and Turkey	184.611.501	189.758.843	2,8%
Russia	37.694.591	27.897.595	-26,0%
Others, Europe	3.669.575	6.872.504	87,3%
Middle East	164.546.308	95.571.111	-41,9%
China	47.900.540	36.777.958	-23,2%
India	17.270.865	22.551.210	30,6%
Others, Asia	92.110.378	79.376.494	-13,8%
North America	161.883.466	179.423.328	10,8%
Central and South America	94.736.372	82.158.651	-13,3%
North Africa	134.295.491	232.584.219	73,2%
Others, Africa	62.385.700	54.746.593	-12,2%
Oceania and other territories	33.878.880	28.712.723	-15,2%
TOTAL COSTRUCTION MACHINERY	1.640.488.033	1.684.243.821	2,7%