

## SAMOTER-VERONAFIERE OUTLOOK

### FOREIGN TRADE MONITOR

#### Italian imports by product and origin geographical area (in €)

#### MONTHLY REPORT - MARCH 2016

<b>CONSTRUCTION MACHINERY</b>	<b>JAN-DEC 2014</b>	<b>JAN-DEC 2015</b>	<b>Var. %</b>
<b>EARTH-MOVING MACHINERY AND EQUIPMENT</b>			
Western Europe	286.527.297	347.702.053	21,4%
Central-Eastern Europe and Turkey	12.106.822	21.896.728	80,9%
Russia	55.186	14.350	-74,0%
Others, Europe	6.738.900	350.000	-94,8%
Middle East	1.421.886	1.027.387	-27,7%
Others, Asia	39.301.922	64.929.424	65,2%
North America	26.126.849	33.770.678	29,3%
Central and South America	1.306.018	374.052	-71,4%
Africa	642.430	917.877	42,9%
Oceania and other territories	183.891	203.115	10,5%
<b>Total</b>	<b>374.411.201</b>	<b>471.185.664</b>	<b>25,8%</b>
<b>ROAD BUILDING MACHINERY</b>			
Western Europe	13.120.923	16.176.108	23,3%
Central-Eastern Europe and Turkey	2.192.301	4.191.243	91,2%
Russia	0	0	-
Others, Europe	0	0	-
Middle East	52.300	71.743	37,2%
Others, Asia	131.898	119.872	-9,1%
North America	1.335.343	1.346.004	0,8%
Central and South America	0	87.700	-
Africa	3.308	1.125	-66,0%
Oceania and other territories	0	27.359	-
<b>Total</b>	<b>16.836.073</b>	<b>22.021.154</b>	<b>30,8%</b>
<b>CONCRETE MACHINERY</b>			
Western Europe	5.724.404	4.799.874	-16,2%
Central-Eastern Europe and Turkey	2.052.357	1.671.589	-18,6%
Russia	22.500	19.200	-14,7%
Others, Europe	385.000	235.000	-39,0%
Middle East	279.076	419.258	50,2%
Others, Asia	5.334.712	1.369.045	-74,3%
North America	516.343	35.724	-93,1%
Central and South America	78.047	0	-100,0%
Africa	479.784	392.525	-18,2%
Oceania and other territories	4.409	0	-100,0%
<b>Total</b>	<b>14.876.632</b>	<b>8.942.215</b>	<b>-39,9%</b>

<b>TOWER CRANES</b>			
Western Europe	7.645.916	16.547.539	116,4%
Central-Eastern Europe and Turkey	380.569	1.475.949	287,8%
Russia	0	0	-
Others, Europe	30.351	118.500	290,4%
Middle East	2.891	0	-100,0%
Others, Asia	49.032	117.280	139,2%
North America	165.000	0	-100,0%
Central and South America	0	0	-
Africa	498.186	0	-100,0%
Oceania and other territories	0	0	-
<b>Total</b>	<b>8.771.945</b>	<b>18.259.268</b>	<b>108,2%</b>
<b>AGGREGATE PREPARATION MACHINERY</b>			
Western Europe	65.155.706	82.448.182	26,5%
Central-Eastern Europe and Turkey	1.999.035	2.651.179	32,6%
Russia	6.449	51.986	706,1%
Others, Europe	178	3.495	1863,5%
Middle East	252.019	224.494	-10,9%
Others, Asia	4.314.434	3.944.932	-8,6%
North America	3.821.137	3.845.517	0,6%
Central and South America	60.538	134.807	122,7%
Africa	84.072	505.872	501,7%
Oceania and other territories	159.597	14.117	-91,2%
<b>Total</b>	<b>75.853.165</b>	<b>93.824.581</b>	<b>23,7%</b>
<b>DRILLING &amp; TUNNELING MACHINERY</b>			
Western Europe	57.109.534	31.073.969	-45,6%
Central-Eastern Europe and Turkey	1.975.447	4.278.657	116,6%
Russia	0	13.500	-
Others, Europe	0	128.000	-
Middle East	607.781	155.918	-74,3%
Others, Asia	5.362.851	1.711.739	-68,1%
North America	3.466.095	3.988.864	15,1%
Central and South America	0	552.192	-
Africa	1.026.546	311.080	-69,7%
Oceania and other territories	0	87.071	-
<b>Total</b>	<b>69.548.254</b>	<b>42.300.990</b>	<b>-39,2%</b>
<b>TOTAL COSTRUCTION MACHINERY</b>			
Western Europe	435.283.780	498.747.725	14,6%
Central-Eastern Europe and Turkey	20.706.531	36.165.345	74,7%
Russia	84.135	99.036	17,7%
Others, Europe	7.154.429	834.995	-88,3%
Middle East	2.615.953	1.898.800	-27,4%
Others, Asia	54.494.849	72.192.292	32,5%
North America	35.430.767	42.986.787	21,3%
Central and South America	1.444.603	1.148.751	-20,5%
Africa	2.734.326	2.128.479	-22,2%
Oceania and other territories	347.897	331.662	-4,7%
<b>TOTAL COSTRUCTION MACHINERY</b>	<b>560.297.270</b>	<b>656.533.872</b>	<b>17,2%</b>