

## SAMOTER-VERONAFIERE OUTLOOK

### FOREIGN TRADE MONITOR

#### Italian exports by sector and destination geographical area (in €)

#### MONTHLY REPORT - APRIL 2017

CONSTRUCTION MACHINERY	JAN 2016	JAN 2017	Var. %
<b>EARTH-MOVING MACHINERY AND EQUIPMENT</b>			
Western Europe	31.245.281	38.209.197	22,3%
Central-Eastern Europe and Turkey	4.649.999	5.134.931	10,4%
Russia	584.185	329.960	-43,5%
Others, Europe	89.490	71.284	-20,3%
Middle East	4.293.940	2.932.311	-31,7%
China	4.841.526	2.475.628	-48,9%
India	57.815	211.411	265,7%
Others, Asia	1.746.631	4.239.171	142,7%
North America	2.997.478	5.051.710	68,5%
Central and South America	1.225.619	3.954.869	222,7%
North Africa	3.088.883	3.599.697	16,5%
Others, Africa	2.443.589	886.467	-63,7%
Oceania and other territories	815.759	1.647.088	101,9%
<b>Total</b>	<b>58.080.195</b>	<b>68.743.724</b>	<b>18,4%</b>
<b>ROAD BUILDING MACHINERY</b>			
Western Europe	624.070	1.937.284	210,4%
Central-Eastern Europe and Turkey	1.410.941	1.296.141	-8,1%
Russia	0	0	-
Others, Europe	0	0	-
Middle East	147.103	50.948	-65,4%
China	350.096	0	-100,0%
India	0	0	-
Others, Asia	41.993	328.067	681,2%
North America	1.502.515	1.351.939	-10,0%
Central and South America	1.304.811	33.386	-97,4%
North Africa	1.055.600	1.002.222	-5,1%
Others, Africa	56.270	17.124	-69,6%
Oceania and other territories	0	42.476	-
<b>Total</b>	<b>6.493.399</b>	<b>6.059.587</b>	<b>-6,7%</b>

<b>CONCRETE MACHINERY</b>			
Western Europe	6.252.619	4.970.317	-20,5%
Central-Eastern Europe and Turkey	2.301.766	2.360.403	2,5%
Russia	153.650	56.737	-63,1%
Others, Europe	0	0	-
Middle East	767.990	1.100.272	43,3%
China	1.015	222.072	21.779,0%
India	225.000	54.320	-75,9%
Others, Asia	118.535	1.386.131	1.069,4%
North America	842.586	656.424	-22,1%
Central and South America	757.034	1.455.568	92,3%
North Africa	1.850.521	3.528.051	90,7%
Others, Africa	1.012.328	700.894	-30,8%
Oceania and other territories	665.060	0	-100,0%
<b>Total</b>	<b>14.948.104</b>	<b>16.491.189</b>	<b>10,3%</b>
<b>TOWER CRANES</b>			
Western Europe	5.223.281	7.978.158	52,7%
Central-Eastern Europe and Turkey	857.831	1.147.819	33,8%
Russia	0	0	-
Others, Europe	83.525	34.200	-59,1%
Middle East	1.174.642	1.831.059	55,9%
China	988.740	322.500	-67,4%
India	0	0	-
Others, Asia	0	4.958.473	-
North America	2.389.540	452.641	-81,1%
Central and South America	49.130	0	-100,0%
North Africa	56.240	4.000	-92,9%
Others, Africa	148.450	88.409	-40,4%
Oceania and other territories	62.000	480.087	674,3%
<b>Total</b>	<b>11.033.379</b>	<b>17.297.346</b>	<b>56,8%</b>
<b>AGGREGATE PREPARATION MACHINERY</b>			
Western Europe	11.206.862	7.977.855	-28,8%
Central-Eastern Europe and Turkey	2.673.665	3.098.770	15,9%
Russia	99.966	526.817	427,0%
Others, Europe	12.557	55.322	340,6%
Middle East	1.052.122	1.273.145	21,0%
China	446.713	338.331	-24,3%
India	590.090	262.557	-55,5%
Others, Asia	812.615	4.147.223	410,4%
North America	3.155.580	2.613.565	-17,2%
Central and South America	489.048	1.192.743	143,9%
North Africa	595.471	898.977	51,0%
Others, Africa	1.022.792	1.815.080	77,5%
Oceania and other territories	58.298	6.873.469	11.690,2%
<b>Total</b>	<b>22.215.779</b>	<b>31.073.854</b>	<b>39,9%</b>

<b>DRILLING &amp; TUNNELING MACHINERY</b>			
Western Europe	3.389.833	6.721.529	98,3%
Central-Eastern Europe and Turkey	476.781	1.858.856	289,9%
Russia	64.636	275.115	325,6%
Others, Europe	0	0	-
Middle East	831.501	1.491.847	79,4%
China	28.243	0	-100,0%
India	1.895.705	4.286.990	126,1%
Others, Asia	988.705	694.917	-29,7%
North America	5.296.306	9.887.444	86,7%
Central and South America	1.035.323	1.620.958	56,6%
North Africa	7.646.173	571.338	-92,5%
Others, Africa	77.233	218.686	183,2%
Oceania and other territories	930.404	536.994	-42,3%
<b>Total</b>	<b>22.660.843</b>	<b>28.164.674</b>	<b>24,3%</b>
<b>TOTAL COSTRUCTION MACHINERY</b>			
Western Europe	57.941.946	67.794.340	17,0%
Central-Eastern Europe and Turkey	12.370.983	14.896.920	20,4%
Russia	902.437	1.188.629	31,7%
Others, Europe	185.572	160.806	-13,3%
Middle East	8.267.298	8.679.582	5,0%
China	6.656.333	3.358.531	-49,5%
India	2.768.610	4.815.278	73,9%
Others, Asia	3.708.479	15.753.982	324,8%
North America	16.184.005	20.013.723	23,7%
Central and South America	4.860.965	8.257.524	69,9%
North Africa	14.292.888	9.604.285	-32,8%
Others, Africa	4.760.662	3.726.660	-21,7%
Oceania and other territories	2.531.521	9.580.114	278,4%
<b>TOTAL COSTRUCTION MACHINERY</b>	<b>135.431.699</b>	<b>167.830.374</b>	<b>23,9%</b>