

## SAMOTER-VERONAFIERE OUTLOOK

### FOREIGN TRADE MONITOR

#### Italian exports by sector and destination geographical area (in €)

#### MONTHLY REPORT - JANUARY 2016

CONSTRUCTION MACHINERY	JAN-OCT 2014	JAN-OCT 2015	Var. %
<b>EARTH-MOVING MACHINERY AND EQUIPMENT</b>			
Western Europe	367.688.772	406.574.682	10,6%
Central-Eastern Europe and Turkey	97.164.684	95.223.677	-2,0%
Russia	38.531.736	13.971.508	-63,7%
Others, Europe	1.724.990	2.581.960	49,7%
Middle East	53.064.100	67.389.104	27,0%
Others, Asia	32.239.629	54.749.764	69,8%
North America	38.360.322	64.014.276	66,9%
Central and South America	43.816.422	41.013.831	-6,4%
Africa	88.466.418	74.336.353	-16,0%
Oceania and other territories	14.758.922	10.387.101	-29,6%
<b>Total</b>	<b>775.815.995</b>	<b>830.242.256</b>	<b>7,0%</b>
<b>ROAD BUILDING MACHINERY</b>			
Western Europe	4.889.491	8.820.204	80,4%
Central-Eastern Europe and Turkey	18.531.053	20.146.394	8,7%
Russia	14.269.412	4.269.109	-70,1%
Others, Europe	87.573	63.396	-27,6%
Middle East	11.760.915	16.729.685	42,2%
Others, Asia	6.548.434	4.791.316	-26,8%
North America	1.762.717	4.087.531	131,9%
Central and South America	594.340	1.958.231	229,5%
Africa	17.598.143	27.283.199	55,0%
Oceania and other territories	449.188	2.064.069	359,5%
<b>Total</b>	<b>76.491.266</b>	<b>90.213.134</b>	<b>17,9%</b>
<b>CONCRETE MACHINERY</b>			
Western Europe	71.526.689	71.962.416	0,6%
Central-Eastern Europe and Turkey	30.295.278	37.056.275	22,3%
Russia	20.194.009	7.642.571	-62,2%
Others, Europe	491.597	426.319	-13,3%
Middle East	34.189.921	43.834.279	28,2%
Others, Asia	13.038.780	11.326.481	-13,1%
North America	4.790.208	5.772.060	20,5%
Central and South America	25.620.537	16.856.470	-34,2%
Africa	72.283.126	64.250.237	-11,1%
Oceania and other territories	2.328.745	4.352.503	86,9%
<b>Total</b>	<b>274.758.890</b>	<b>263.479.611</b>	<b>-4,1%</b>

<b>TOWER CRANES</b>			
Western Europe	83.657.350	79.035.154	-5,5%
Central-Eastern Europe and Turkey	11.346.801	16.295.886	43,6%
Russia	4.652.863	362.000	-92,2%
Others, Europe	469.569	1.120.186	138,6%
Middle East	17.795.266	17.473.749	-1,8%
Others, Asia	13.636.546	34.394.090	152,2%
North America	11.267.380	14.611.095	29,7%
Central and South America	3.070.707	7.206.923	134,7%
Africa	4.580.690	8.807.478	92,3%
Oceania and other territories	4.395.801	8.627.388	96,3%
<b>Total</b>	<b>154.872.973</b>	<b>187.933.949</b>	<b>21,3%</b>
<b>AGGREGATE PREPARATION MACHINERY</b>			
Western Europe	116.951.352	114.253.217	-2,3%
Central-Eastern Europe and Turkey	45.232.113	42.287.161	-6,5%
Russia	23.808.287	8.650.111	-63,7%
Others, Europe	910.144	844.888	-7,2%
Middle East	26.777.233	28.474.270	6,3%
Others, Asia	52.164.716	50.447.486	-3,3%
North America	49.306.774	43.417.489	-11,9%
Central and South America	17.203.527	26.025.539	51,3%
Africa	35.343.381	38.424.320	8,7%
Oceania and other territories	8.342.400	9.725.288	16,6%
<b>Total</b>	<b>376.039.927</b>	<b>362.549.769</b>	<b>-3,6%</b>
<b>DRILLING &amp; TUNNELING MACHINERY</b>			
Western Europe	53.545.122	73.568.081	37,4%
Central-Eastern Europe and Turkey	20.949.869	17.830.678	-14,9%
Russia	12.062.669	6.874.798	-43,0%
Others, Europe	225.697	45.536	-79,8%
Middle East	27.078.672	48.156.572	77,8%
Others, Asia	27.064.887	32.600.260	20,5%
North America	67.980.561	78.816.978	15,9%
Central and South America	26.335.952	26.282.537	-0,2%
Africa	21.115.242	28.058.104	32,9%
Oceania and other territories	10.035.077	12.375.982	23,3%
<b>Total</b>	<b>266.393.748</b>	<b>324.609.526</b>	<b>21,9%</b>
<b>TOTAL CONSTRUCTION MACHINERY</b>			
Western Europe	698.258.776	754.213.754	8,0%
Central-Eastern Europe and Turkey	223.519.798	228.840.071	2,4%
Russia	113.518.976	41.770.097	-63,2%
Others, Europe	3.909.570	5.082.285	30,0%
Middle East	170.666.107	222.057.659	30,1%
Others, Asia	144.692.992	188.309.397	30,1%
North America	173.467.962	210.719.429	21,5%
Central and South America	116.641.485	119.343.531	2,3%
Africa	239.387.000	241.159.691	0,7%
Oceania and other territories	40.310.133	47.532.331	17,9%
<b>TOTAL CONSTRUCTION MACHINERY</b>	<b>1.924.372.799</b>	<b>2.059.028.245</b>	<b>7,0%</b>