

## SAMOTER-VERONAFIERE OUTLOOK

### FOREIGN TRADE MONITOR

#### Italian exports by sector and destination geographical area (in €)

##### MONTHLY REPORT - FEBRUARY 2016

<b>CONSTRUCTION MACHINERY</b>	<b>JAN-NOV 2014</b>	<b>JAN-NOV 2015</b>	<b>Var. %</b>
<b>EARTH-MOVING MACHINERY AND EQUIPMENT</b>			
Western Europe	397.220.104	439.252.723	10,6%
Central-Eastern Europe and Turkey	106.801.329	105.874.108	-0,9%
Russia	41.656.880	14.507.639	-65,2%
Others, Europe	1.796.268	3.302.341	83,8%
Middle East	57.707.395	70.796.102	22,7%
Others, Asia	36.739.051	61.742.926	68,1%
North America	43.381.840	69.338.880	59,8%
Central and South America	47.550.465	44.300.224	-6,8%
Africa	98.422.088	84.128.964	-14,5%
Oceania and other territories	16.026.758	11.782.009	-26,5%
<b>Total</b>	<b>847.302.178</b>	<b>905.025.916</b>	<b>6,8%</b>
<b>ROAD BUILDING MACHINERY</b>			
Western Europe	5.419.088	9.930.191	83,2%
Central-Eastern Europe and Turkey	18.825.348	20.969.819	11,4%
Russia	14.823.408	4.269.109	-71,2%
Others, Europe	87.573	63.396	-27,6%
Middle East	12.929.865	19.087.232	47,6%
Others, Asia	6.563.720	5.042.388	-23,2%
North America	1.769.854	6.818.852	285,3%
Central and South America	618.940	2.087.536	237,3%
Africa	17.725.293	31.512.596	77,8%
Oceania and other territories	449.188	2.471.631	450,2%
<b>Total</b>	<b>79.212.277</b>	<b>102.252.750</b>	<b>29,1%</b>
<b>CONCRETE MACHINERY</b>			
Western Europe	79.384.486	79.970.706	0,7%
Central-Eastern Europe and Turkey	32.968.447	40.885.214	24,0%
Russia	20.527.790	7.724.329	-62,4%
Others, Europe	498.981	463.972	-7,0%
Middle East	36.272.336	52.339.030	44,3%
Others, Asia	13.786.918	13.434.190	-2,6%
North America	5.710.135	6.135.185	7,4%
Central and South America	27.008.050	19.440.890	-28,0%
Africa	78.764.288	70.197.807	-10,9%
Oceania and other territories	2.526.664	4.664.717	84,6%
<b>Total</b>	<b>297.448.095</b>	<b>295.256.040</b>	<b>-0,7%</b>

<b>TOWER CRANES</b>			
Western Europe	91.569.677	86.060.579	-6,0%
Central-Eastern Europe and Turkey	13.172.154	17.816.196	35,3%
Russia	5.119.457	362.000	-92,9%
Others, Europe	560.682	1.442.976	157,4%
Middle East	19.411.165	17.878.189	-7,9%
Others, Asia	14.813.041	34.745.731	134,6%
North America	12.266.349	17.056.518	39,1%
Central and South America	3.107.507	7.206.923	131,9%
Africa	5.338.694	9.753.687	82,7%
Oceania and other territories	4.790.590	9.988.361	108,5%
<b>Total</b>	<b>170.149.316</b>	<b>202.311.160</b>	<b>18,9%</b>
<b>AGGREGATE PREPARATION MACHINERY</b>			
Western Europe	133.729.899	129.552.759	-3,1%
Central-Eastern Europe and Turkey	48.609.008	47.169.896	-3,0%
Russia	25.313.688	9.012.193	-64,4%
Others, Europe	1.304.864	867.436	-33,5%
Middle East	28.156.765	36.681.641	30,3%
Others, Asia	57.230.688	53.924.740	-5,8%
North America	55.359.214	48.985.843	-11,5%
Central and South America	18.578.014	31.211.495	68,0%
Africa	41.595.477	40.656.205	-2,3%
Oceania and other territories	8.803.385	9.888.715	12,3%
<b>Total</b>	<b>418.681.002</b>	<b>407.950.923</b>	<b>-2,6%</b>
<b>DRILLING &amp; TUNNELING MACHINERY</b>			
Western Europe	59.803.984	81.113.360	35,6%
Central-Eastern Europe and Turkey	22.866.220	19.542.447	-14,5%
Russia	12.321.229	8.732.126	-29,1%
Others, Europe	229.482	59.556	-74,0%
Middle East	40.512.877	49.424.746	22,0%
Others, Asia	29.822.750	35.618.568	19,4%
North America	73.634.180	88.173.725	19,7%
Central and South America	28.531.403	29.064.556	1,9%
Africa	24.562.895	36.944.123	50,4%
Oceania and other territories	10.268.694	14.133.214	37,6%
<b>Total</b>	<b>302.553.714</b>	<b>362.806.421</b>	<b>19,9%</b>
<b>TOTAL CONSTRUCTION MACHINERY</b>			
Western Europe	767.127.238	825.880.318	7,7%
Central-Eastern Europe and Turkey	243.242.506	252.257.680	3,7%
Russia	119.762.452	44.607.396	-62,8%
Others, Europe	4.477.850	6.199.677	38,5%
Middle East	194.990.403	246.206.940	26,3%
Others, Asia	158.956.168	204.508.543	28,7%
North America	192.121.572	236.509.003	23,1%
Central and South America	125.394.379	133.311.624	6,3%
Africa	266.408.735	273.193.382	2,5%
Oceania and other territories	42.865.279	52.928.647	23,5%
<b>TOTAL CONSTRUCTION MACHINERY</b>	<b>2.115.346.582</b>	<b>2.275.603.210</b>	<b>7,6%</b>