

## SAMOTER-VERONAFIERE OUTLOOK

### FOREIGN TRADE MONITOR

#### Italian exports by sector and destination geographical area (in €)

#### MONTHLY REPORT - MAY 2016

<b>CONSTRUCTION MACHINERY</b>	<b>JAN-FEB 2015</b>	<b>JAN-FEB 2016</b>	<b>Var. %</b>
<b>EARTH-MOVING MACHINERY AND EQUIPMENT</b>			
Western Europe	68.564.567	74.189.833	8,2%
Central-Eastern Europe and Turkey	14.602.484	14.548.540	-0,4%
Russia	2.761.714	1.050.527	-62,0%
Others, Europe	267.074	640.312	139,8%
Middle East	8.468.731	7.370.055	-13,0%
China	5.479.226	8.288.807	51,3%
India	194.030	142.227	-26,7%
Others, Asia	3.968.776	8.861.366	123,3%
North America	12.630.390	10.667.044	-15,5%
Central and South America	6.395.012	5.488.420	-14,2%
North Africa	11.978.514	6.664.415	-44,4%
Others, Africa	4.602.635	6.118.022	32,9%
Oceania and other territories	1.672.901	1.174.240	-29,8%
<b>Total</b>	<b>141.586.054</b>	<b>145.203.808</b>	<b>2,6%</b>
<b>ROAD BUILDING MACHINERY</b>			
Western Europe	586.437	1.588.357	170,8%
Central-Eastern Europe and Turkey	2.559.666	2.738.929	7,0%
Russia	0	37.300	-
Others, Europe	0	68.500	-
Middle East	4.134.513	572.999	-86,1%
China	177.902	765.729	330,4%
India	53.300	0	-100,0%
Others, Asia	18.953	87.226	360,2%
North America	14.845	3.986.430	26.753,7%
Central and South America	146.437	1.377.718	840,8%
North Africa	4.920.526	2.825.643	-42,6%
Others, Africa	49.047	118.750	142,1%
Oceania and other territories	0	62.197	-
<b>Total</b>	<b>12.661.626</b>	<b>14.229.778</b>	<b>12,4%</b>

<b>CONCRETE MACHINERY</b>			
Western Europe	12.068.247	14.044.138	16,4%
Central-Eastern Europe and Turkey	5.543.888	3.858.439	-30,4%
Russia	1.083.503	725.589	-33,0%
Others, Europe	0	0	-
Middle East	3.546.749	3.651.398	3,0%
China	20.662	10.276	-50,3%
India	37.177	225.000	505,2%
Others, Asia	2.902.218	1.237.976	-57,3%
North America	757.656	1.085.766	43,3%
Central and South America	2.158.242	3.777.684	75,0%
North Africa	6.922.716	6.594.647	-4,7%
Others, Africa	3.590.102	2.164.872	-39,7%
Oceania and other territories	464.987	791.201	70,2%
<b>Total</b>	<b>39.096.147</b>	<b>38.166.986</b>	<b>-2,4%</b>
<b>TOWER CRANES</b>			
Western Europe	12.219.412	15.731.616	28,7%
Central-Eastern Europe and Turkey	2.197.028	1.723.125	-21,6%
Russia	0	0	-
Others, Europe	15.827	140.825	789,8%
Middle East	1.926.246	2.027.203	5,2%
China	5.287.489	1.737.140	-67,1%
India	1.125.346	0	-100,0%
Others, Asia	298.770	143.957	-51,8%
North America	1.029.203	4.153.287	303,5%
Central and South America	158.058	184.130	16,5%
North Africa	2.057.974	4.256.316	106,8%
Others, Africa	1.324.660	225.450	-83,0%
Oceania and other territories	1.021.697	279.034	-72,7%
<b>Total</b>	<b>28.661.710</b>	<b>30.602.083</b>	<b>6,8%</b>
<b>AGGREGATE PREPARATION MACHINERY</b>			
Western Europe	22.595.489	22.491.196	-0,5%
Central-Eastern Europe and Turkey	6.198.007	5.626.170	-9,2%
Russia	2.871.896	335.378	-88,3%
Others, Europe	547.907	224.000	-59,1%
Middle East	4.016.164	2.779.494	-30,8%
China	2.686.162	618.545	-77,0%
India	476.084	815.198	71,2%
Others, Asia	5.841.204	3.260.077	-44,2%
North America	7.991.619	5.751.738	-28,0%
Central and South America	2.573.871	3.435.347	33,5%
North Africa	4.872.438	2.745.360	-43,7%
Others, Africa	2.138.919	1.856.532	-13,2%
Oceania and other territories	1.002.624	1.400.566	39,7%
<b>Total</b>	<b>63.812.384</b>	<b>51.339.601</b>	<b>-19,5%</b>

<b>DRILLING &amp; TUNNELING MACHINERY</b>			
Western Europe	6.419.560	7.226.532	12,6%
Central-Eastern Europe and Turkey	3.049.895	2.773.635	-9,1%
Russia	175.549	416.413	137,2%
Others, Europe	0	1.081	-
Middle East	2.829.947	1.109.961	-60,8%
China	20.254	28.243	39,4%
India	1.825.080	2.753.577	50,9%
Others, Asia	10.102.001	2.242.912	-77,8%
North America	14.881.080	18.321.361	23,1%
Central and South America	6.721.764	3.900.978	-42,0%
North Africa	2.283.570	35.862.670	1470,5%
Others, Africa	967.702	1.358.845	40,4%
Oceania and other territories	1.787.299	2.047.847	14,6%
<b>Total</b>	<b>51.063.701</b>	<b>78.044.055</b>	<b>52,8%</b>
<b>TOTAL COSTRUCTION MACHINERY</b>			
Western Europe	122.453.712	135.271.672	10,5%
Central-Eastern Europe and Turkey	34.150.968	31.268.838	-8,4%
Russia	6.892.662	2.565.207	-62,8%
Others, Europe	830.808	1.074.718	29,4%
Middle East	24.922.350	17.511.110	-29,7%
China	13.671.695	11.448.740	-16,3%
India	3.711.017	3.936.002	6,1%
Others, Asia	23.131.922	15.833.514	-31,6%
North America	37.304.793	43.965.626	17,9%
Central and South America	18.153.384	18.164.277	0,1%
North Africa	33.035.738	58.949.051	78,4%
Others, Africa	12.673.065	11.842.471	-6,6%
Oceania and other territories	5.949.508	5.755.085	-3,3%
<b>TOTAL COSTRUCTION MACHINERY</b>	<b>336.881.622</b>	<b>357.586.311</b>	<b>6,1%</b>