

PD*i* news



Husqvarna acquires Wacker Neuson trowel and glazer series

Husqvarna Construction Products has purchased the concrete trowel product line from the Wacker Neuson Group in order to further strengthen Husqvarna's position in concrete floor treatment. The range will complement Husqvarna's current range and covers the entire process from soil compaction to polished concrete floors. "New steps we have taken within Husqvarna have been preceded by a carefully crafted global study that started already in 2015. The purpose of the study was to find the most attractive market segments in different regions. With the new products we can increase our presence in, among other things, rental," says Husqvarna's Henric Andersson.

Through the addition of the ride on trowels, Husqvarna now will be able to offer a complete offering for concrete coating and polishing and at the same time gain a market leading position for hand guided trowels. Through this, Husqvarna will continue to fully develop its recently launched 'Hipertrowel' concept by optimising the equipment, diamond tools and chemicals, to be at the forefront

of the increased demand for glosses and so forth for polishing concrete floors.

Production of the trowel range will be moved to Husqvarna's factory in Olathe, Kansas in the USA during the fourth quarter of 2019. At World of Concrete 2020, Husqvarna will also be launching a branded Husqvarna product range which possesses the same values and attributes of the valued and reliable Wacker products. The advantage for the customers, according to Husqvarna, is that the manufacturer will become a full solutions partner for concrete coating and polishing.

Husqvarna is known for creating innovative, integrated and customer focused solutions that focus on customer productivity and will now extend this approach to its trowel line. As part of the agreement, Husqvarna will in parallel manufacture trowels on behalf of Wacker Neuson during 2020. This should, in the short term, not affect business, as Wacker Neuson will cease to offer these products, Husqvarna will then be able to supply and support these products under the Husqvarna brand. www.husqvarnacp.com

REGISTRATIONS AND BOOKED EXHIBITION SPACE UP FOR SAMOTER 2020

The 31st SaMoTer will be held from the 21-25 March 2020. The last show, held in 2017, attracted 455 exhibitors from 25 countries, had 65,000m² of exhibition space and saw more than 84,000 visitors from 86 countries attend. Today, six months from opening, the response by exhibitors has already increased by 39% when compared to the previous show.

Among the many exhibitors confirmed for 2020 are Liebherr, Wacker Neuson, Bobcat, Doosan, Eurocomach, Hidromek, Hyundai, Komatsu, Sany, Takeuchi, Venieri and Yanmar. "The Liebherr Group, in the wake of positive growth in sales in Italy over the last 5 years has decided to attend SaMoTer again," said Christophe Sanchez, CEO at Liebherr Emtec Italia SpA. "We were keen to place our trust in the updated format of the event and Veronafiere's promotion campaign. We are confident that the 2020 edition will be successful and help us improve our visibility and thereby achieve the increasingly ambitious goals that the Liebherr Group has set itself for Italy."

The Liebherr view is also shared by other exhibitors. "After a few years of market instability and consequent restructuring of the sales network, Wacker Neuson has decided to attend SaMoTer," said Georg Jung, director of Wacker Neuson Italia. "It will be an opportunity for us to present the Wacker Neuson Group's innovations to sector operators, including the ranges of vehicles and solutions characterised as ever by cutting edge technology, high performance and above all important savings; qualities that can be summarised in two words: efficient machines."

Exhibition space sold so far is up by 66% compared to September 2016; a positive sign that reflects the parallel improvement in the Italian construction machinery market. The latest data available from the SaMoTer-Prometeia Observatory Italy stated that exports worth more than €1.5B are up 2% and imports amount to €512.2M showing an increase of 6.3%.

SaMoTer in 2020 is set to be even more expansive than ever before and includes other new features. As well as Asphaltica, the technology and solutions event for paving and road infrastructures jointly organised with SITEB (Italian Roads and Bitumen), the 31st SaMoTer will also see the debut of ICCX Southern Europe, a major event aimed at the prefabricated concrete sector.

New 1800H Power from Ronda

An important focal point for health and safety bodies is how to reduce dust nuisance, for example, when handling quartz or plaster dust. This has resulted in operators when coming into contact with such materials being recommended to use a class-H vacuum cleaner. This has led to Ronda launching the 1800H Power. This is a class-H vacuum cleaner with the same motor, motor control, vacuum power etc. as the Ronda 2000H Power, but with a large multi tube filter which ensures optimum operating conditions

even with large amounts of fine dust. The machine is also equipped with a strong metal frame and large wheels which make it easier to move around.

The Ronda 1800H Power is available in two versions, one with a Longopac collection system, and one with collection in a metal container. The Ronda 1800H Power with Longopac has been developed for customers especially within the construction and demolition industries who require dust collecting into Longopac bags (endless plastic bags) as

this enables relatively dust free emptying. The Ronda1800H Power with collection container enables vacuumed material to be collected in a metal container, which is released by lifting a handle, quickly and effectively. A disposable container is also delivered with the machine as a standard accessory which makes it possible to insert a plastic bag.

The previously available Ronda 1200H has been replaced by the 1800H Power and is therefore no longer available.



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