

NEWS

Terex Materials Processing opens Northern Ireland global parts facility

Terex Materials Processing has opened its new €6.46 million global parts facility in Dungannon, Northern Ireland.

The state-of-the-art site consists of a main office block of 957m², where a dedicated and knowledgeable team of parts experts are on hand to answer all parts, technical and sales enquiries.

The facility has extensive warehouse capacity of 5,462m², with an external canopy of 650m² providing additional overhead storage for larger product types.

Three dock levellers provide easy access for deliveries and container shipments of the large scale parts inventory. With over 86,000 live inventory parts, the site is supported by a fully automated Oracle Warehouse Management System.

In addition, to the 168 bays of high bay racking, Terex has installed leading edge technology with three Hanel Lean lifts; an automated storage and retrieval system each with 60 trays (2 with max load per tray of 250kg and one with 470kg per tray).

Supporting this technology are Linde electric material handling equipment, including an order picker and aisle masters capable of working up to 9m high. All the equipment is said to ensure that Terex has the ability to expedite all orders efficiently.



Terex MPS' new Dungannon, Northern Ireland-based global parts facility

ITALIAN MACHINE SALES STRONGER IN 2015

Italian exports of construction machines grew in 2015 compared with the previous year. The country exported construction equipment with a total value of €2.5 billion in 2015, an increase of 4.9% compared to the exports for 2014. This data has been released by SAMOTER Outlook, the market data analysis provided by SAMOTER in collaboration with Prometeia and information contributed Unacea, the National Union of Companies Construction Equipment & Attachments. According to the latest monitoring of foreign trade, imports of construction equipment to Italy also grew by 17.2% to over €650 million for 2015 compared to the previous year. The trade balance (+ 1.1%) remains positive by more than €1.8 billion.

Exports of road construction machines grew by 27.5% while exports of tower cranes grew by 14%. Meanwhile sales of general construction equipment grew by 6.3% and sales of drilling machines equipment rose by 6.2%. However exports of concrete machinery fell by 2.2% and exports of aggregates production equipment dropped by 2%.

Western Europe continues to be the main destination for Italian exports of construction machinery. However gains were also seen in exports of Italian construction machines to Africa, Asia and North America. But sales of Italian construction machines to Russia fell by 61.7%, while exports of machines to the Middle East dropped by 6%.

The 30th edition of the three-yearly Samoter construction equipment show will be held at VeronaFiere from 22 -25 February 2017, together with Asphaltica, an event for the asphalt industry, and Transpotec, an event for the world of trucking and logistics.

Latest speakers for new pre-Hillhead conference



Simon Purchon, Babcock International's business development director

Two new speakers have been confirmed for the first Agg-intel Europe conference taking place in Manchester pre-Hillhead on 27 June.

Simon Purchon, Babcock International's business development director for critical and support services, will present the latest thinking on effective equipment fleet management.

Babcock manages international fleets of specialist equipment and vehicles for clients with complex supply chains and critical operational availability requirements.

Purchon is one of Europe's leading authorities on whole life asset management. His knowledge has helped Babcock to develop ALCAMIE, an asset management system which is helping to deliver significant benefits in the management of complex fleets.

Also joining the conference is James Hastings, the Head of Construction Futures at global information services group Experian. He will discuss the prospects for the construction and aggregates markets in the UK and Europe.

His presentation will come just days after the UK's referendum on membership of the European union and will draw on the latest research from Euroconstruct, the Europe-wide construction forecasting body on which Experian is the UK representative.

The conference takes place on 27 June at the Radisson Blu Hotel at Manchester Airport, the day before the prestigious Hillhead exhibition opens.

Agg-intel Europe is the first of a series of conferences being created and organised by the magazines *Aggregates Business Europe* and *Aggregates Business International*, and the website Aggregate Research.

Run under the Agg-intel name, they will be practical events, supported by up-to-date case studies, giving delegates high-level practical advice on how to get the most out of their equipment fleet and boost their company's profitability.

They will also give manufacturers a platform to present the latest technological developments, and to explain their potential impact on the industry.

For further information, go to www.agg-inteleurope.com or for full details of all the events, email Graham Anderson at ganderson@ropl.com or call him on +44 (0) 1865 318123 or +44 (0) 7711 650691. And if you are interested in sponsoring any of our events please contact sales director Phil Woodgate at pwoodgate@ropl.com Mobile +44 7795 951 373. Office +44 1322 612 067.

HeidelbergCement targets 2016 growth

HeidelbergCement is expecting growth in sales of cement, aggregates and ready-mixed concrete in 2016 after increasing its revenues last year, while also significantly reducing company net debt. Revenues rose by 7% to €13.5 billion, while operating income was up by 16% to €1.8 billion. Net debt was greatly reduced in 2015 to €5.3 billion. The German building materials giant said its sales growth forecast for 2016 is a reflection of its positive outlook for the global economy, despite increasing geopolitical and macroeconomic risks. HeidelbergCement also expects to complete its Italcementi takeover at some stage this year. "2015 was the most successful year for HeidelbergCement since the start of the financial crisis," said Dr. Bernd Scheifele, chairman of the managing board of HeidelbergCement. "In addition to the strong development of results, we have achieved key goals and laid the foundation for a successful future. "Our new strategic priorities of 'shareholder returns' and 'continuous growth' are reflected in the considerably raised dividend proposal as well as in the planned takeover of Italcementi."

HeidelbergCement is expecting growth in sales of cement, aggregates and ready-mixed concrete in 2016 after increasing its revenues last year, while also significantly reducing company net debt. Revenues rose by 7% to €13.5 billion, while operating income was up by 16% to €1.8 billion. Net debt was greatly reduced in 2015 to €5.3 billion. The German building materials giant said its sales growth forecast for 2016 is a reflection of its positive outlook for the global economy, despite increasing geopolitical and macroeconomic risks. HeidelbergCement also expects to complete its Italcementi takeover at some stage this year. "2015 was the most successful year for HeidelbergCement since the start of the financial crisis," said Dr. Bernd Scheifele, chairman of the managing board of HeidelbergCement. "In addition to the strong development of results, we have achieved key goals and laid the foundation for a successful future. "Our new strategic priorities of 'shareholder returns' and 'continuous growth' are reflected in the considerably raised dividend proposal as well as in the planned takeover of Italcementi."