This month’s winner was taken by Matt Sampson, photographer at The Tank Museum in Dorset, UK. A replica of a British Mark IV tank from The First World War was delivered to Trafalgar Square in London last month to commemorate the 100th anniversary of this British military invention. Steve Cook at Cook Transport delivered the replica. The museum’s original tanks are not running and are too fragile to transport. The British Army first used a tank at the Battle of the Somme in France on 15 September 1916.

Petra Adrianowycz at Kögel said, “With Oliver on board, we’ve gained a sales professional who is both well-known and valued within the industry. His comprehensive knowledge of the market and his appreciation of forwarding and logistics companies make him the ideal candidate for this position.”

**PEOPLE NEWS**

**ALE**

**All Erection** and **Crane Rental** in the USA has promoted Richard “Dick” McDermott to national service manager. McDermott rose from crane mechanic and erector to service manager and now into this new role to help identify best practices that enhance services. McDermott commented, “I have a lot of ideas I’d like to incorporate - both my own, and those from our great employees throughout the company - to help to establish a universal service standard for AIL.”

**ALE** has appointed Paul Karlsen as commercial manager for Scandinavia. Karlsen, who started his career as a platoon commander in the Norwegian Army, moved into sales in 1994. He joined the heavy lifting industry in 2011 and then ALE in July 2016. Darren Adams, ALE UK director, said, “Paul brings over 20 years of knowledge and sales experience that will push our strategy for development, investment and growth of the Scandinavia business and the ALE group overall.” Paul will be based in Velasora, Norway.

**Kögel**

Oliver Dietrich is the new head of sales for the Germany, Austria and Switzerland (DACH) region at German trailer manufacturer Kögel. Dietrich’s background is in aircraft manufacturing and the commercial vehicle sector. At Kögel he will manage the external sales force and expand the company’s market position.

**OBITUARY**

With regret IC reports the death of Al Koenig on 17 August. Koenig was a passionate supporter of the Specialized Carriers and Rigging Association (SC&RA) in the USA and was also a past chairman from 1979 to 1980, as well as the owner and founder of Midwest Specialized Transportation. He was 78.

**Send picture of the month entries and all other back page-related information to International Cranes and Specialized Transport, KHL Group, Southfields, Southview Road, Wadhurst, East Sussex TN5 6TP, UK or by e-mail to alex.dahm@khl.com. Picture caption entries should include: the month and year taken, the place, type of crane, owner and project, plus any other relevant information.**